

NYSAA Championship Bid Calling Contest

TIME & LOCATION OF CONTEST | Marriott- 189 Wolf Road, Albany, NY
Saturday, March 9, 2024 at 6:30pm

ELIGIBILITY OF CONTESTANTS | ***You must be a member of the NYSAA to enter!***

Each contestant must be in attendance for the mandatory rules meeting prior to the competition.

ENTRY FEE AND CLOSING DATE

Mail entries to:

New York State Auctioneers Association, 48 N. EMERSON AVE, SUITE 300, GREENWOOD, IN 46143

Early Registration: Before February 23, 2024 – \$100.00

Late Registration: After February 23, 2024 – \$175.00

There must be four (4) contestants signed up prior to March 1 to have a Championship.

PERFORMANCE ORDER AND APPEARANCE | All contestants should be dressed appropriately (suit & tie for gentleman, business attire for ladies). Contestants will compete in reverse order of their registration. First to register is last to compete, last to register is first to compete. Contestants will be taken to a waiting area until their number is called to go on the stage. Any contestant not in the waiting area when their number is called will receive a ten (10) point deduction on their score and will appear at the next opening as directed by the MC.

CONTEST PROCEDURES | All contestants are asked to bring two (2) items to be sold in the preliminary round. Items will be provided for a finals round. All finalist will be asked an interview question during the finals round of competition. A sample of the score card will be provided at the mandatory rules meeting. Score cards will be mailed to the contestants within one (1) week of the competition.

FINALIST | The finalist will be chosen by their preliminary score totals as follows:

- Five (5) or less contestants there will be no final round – the winner will be determined by highest score in the preliminary round.
- Nine (9) or less contestants there will be five (5) finalist
- 10-15 contestants there will be five (5) finalist
- 16 + contestants there will be eight (8) finalist

JUDGES AND JUDGING | There will be five (5) judges for the contest. Each judge will score in all categories.

The categories scored: Introduction; Initial Command; Appearance; Voice Control (clarity, rhythm and speed of chant); Overall Command; Accuracy; Salesmanship; Ambassador. All scores will count!

AWARDS

RISEING STAR AWARD

- Receive a free entry into the next year's championship

CHAMPIONSHIP

- Champion will receive \$500 cash prize, trophy and entry into the IAC contest valued at \$400.00. Champion must register and compete in the IAC in the same year they won the NYSAA contest. The IAC entry is one time ONLY.
- Reserve Champion will receive a trophy and entry into the next year's championship.



ENTRY FORM

NYSAA AUCTIONEERS ASSOCIATION CHAMPIONSHIP CONTEST ENTRY FORM

Saturday, March 9, 2024, 6:30 p.m.
Marriott- 189 Wolf Road, Albany, NY

NAME: _____

DBA: _____

ADDRESS: _____

CITY: _____ STATE: _____

ZIP: _____

EMAIL: _____

PHONE: _____ CELL: _____



EARLY REGISTRATION (BEFORE FEBRUARY 23, 2024): \$100 ENTRY FEE
LATE REGISTRATION (AFTER FEBRUARY 23, 2024): \$175 ENTRY FEE

TWO ITEMS ARE REQUIRED FOR THE COMPETITION.

Make checks payable to:
NYSAA AUCTIONEERS ASSOCIATION
48 N. EMERSON AVE., SUITE 300
GREENWOOD, IN 46143

Forms can be emailed to
director@nysauctioneers.com
QUESTIONS? Contact Kathy Baber 855-496-9722