

# 2022 NYSAA Convention

## Schedule of Events - *(subject to change)* – February 5-7, 2022

### Saturday, February 5, 2022

2:00p.m. – 4:30p.m. Registration

3:00p.m. – 5:00p.m. **Seminar: *Marketing and Business: What really matter in today's economy*** - Sara Rose Bytnar, CAI, AARE, AMM, BAS

3:00p.m. – 6:00p.m. Trade Show

4:00p.m. – 6:00p.m. Welcome Reception with Vendors (dinner on your own)

### Sunday, February 6, 2022

8:00a.m. – 5:00p.m. Registration

8:00a.m. – 9:00a.m. Past President Breakfast

9:00a.m. – 5:00p.m. **TRADE SHOW**

9:00a.m. – 10:30a.m. **Seminar– *COVID and Future Business Forecasting*** - Pat Penfield, Whitman School of Management

11:15a.m. – 12:30p.m. NYSAA Annual Membership Meeting/Elections

12:30p.m. - 1:30p.m. Luncheon (Marketing Awards, Recognition of Vendors/Sponsors, NAA)

1:30p.m. – 2:30p.m. Visit with Vendors/Networking

2:30p.m.-4:30p.m. **Seminar– *Auction Logistics ...Who should I hire, where do I start*** - Jack Christy, Jr., CAI, ATS, BAS, GPPA.

5:30p.m. Presidential Dinner, Awards, Bid Calling Contest, **FUN AUCTION**

### Monday, February 7, 2022

8:00a.m. – 9:00a.m. Registration

9:00a.m. – 10:00a.m. **Seminar: *Employee vs. Independent Contractor*** –Paychex

10:15a.m. – 12:00p.m. **Seminar: *Managing Human Resource Issues*** –Paychex