

NYSAA Championship Bid Calling/Rookie Contest

TIME & LOCATION OF CONTEST | Embassy Suites - Syracuse, 6646 Old Collamer Rd. South
Sunday, February 14, 2021 - 5:30 pm

ELIGIBILITY OF CONTESTANTS | *You must be a member of the NYSAA to enter!*

You must be a member of the NYSAA to enter. Any member with over three (3) years of experience (excluding the current champion) may enter the Championship. Any member with three (3) or less years of experience may enter the Rookie division. Each contestant must be in attendance for the mandatory rules meeting prior to the competition.

CATEGORIES

ROOKIE DIVISION—for those who have three (3) or less year of experience..

CHAMPIONSHIP DIVISION—for those who have more than three (3) years of experience (excluding current champion).

ENTRY FEE AND CLOSING DATE | \$75.00 Championship and \$50 Rookie Division

Mail entries to:

New York State Auctioneers Association, 48 N. EMERSON AVE, SUITE 300, GREENWOOD, IN 46143

Early Registration: Before January 15, 2021 – \$50.00 for Rookie and \$100.00 for Champion.

Late Registration: After January 15, 2021 – \$125.00 for Rookie and \$175.00 for Champion.

PERFORMANCE ORDER AND APPEARANCE | All contestants should be dressed appropriately (suit & tie for gentleman, business attire for ladies). Each contestant will draw their order in their division immediately prior to the contest. Contestants will be taken to a waiting area until their number is called to go on the stage. Any contestant not in the waiting area when their number is called will receive a ten (10) point deduction on their score and will appear at the next opening as directed by the MC.

CONTEST PROCEDURES | Each contestant is asked to bring two (2) items to auction with an approximate value of \$25/ each for the preliminary round (both Rookie and Championship). Each finalist will be provided with two (2) items to auction in the finals round. All finalist will be asked an interview question during the finals round of competition. The Rookie contestants will compete separate from the Championship contestants. A sample of the score card will be provided at the mandatory rules meeting. Score cards will be mailed to the contestants within one (1) week of the competition.

ROOKIE CONTEST | There must be a minimum of three (3) registrants prior to 5:00pm, Saturday, February 13, 2021 or there will not be a Rookie Contest and the contestants will have the opportunity to compete in the Championship at the Championship entry fee. If there are only three (3) Rookie contestants there will not be a Rookie finals and the winner will be based off the preliminary score totals. If there are only three (3) contestants the interview question will be asked prior to the contestant auctioning their items.

FINALIST | The finalist will be chosen by their preliminary score totals as follows:

- Three (3) or less contestants there will be no final round – the winner will be determined by highest score in the preliminary round.
- Nine (9) or less contestants there will be three (3) finalist
- 10-15 contestants there will be five (5) finalist
- 16 + contestants there will be eight (8) finalist

JUDGES AND JUDGING | There will be five (5) judges for the contest. Each judge will score in all categories.

The five (5) judges will remain the same for the Rookie and the Championship Contest. The categories scored: Introduction; Initial Command; Appearance; Voice Control (clarity, rhythm and speed of chant); Overall Command; Accuracy; Salesmanship; Ambassador. All scores will count!

AWARDS

ROOKIE

- Rookie Champion will receive \$100 cash prize and trophy
- Rookie Reserve Champion will receive \$50.00 cash prize and trophy
- Rookie first runner up will receive a trophy

CHAMPIONSHIP

- Champion will receive \$200 cash prize, NYSAA logo apparel item, trophy and entry into the IAC contest valued at \$400.00. Champion must register and compete in the IAC in the same year they won the NYSAA contest. The IAC entry is one time ONLY.
- Reserve Champion will receive \$75.00 cash prize and trophy
- 1st runner up will receive a trophy.



ENTRY FORM

NYSAA AUCTIONEERS ASSOCIATION ROOKIE / CHAMPIONSHIP CONTEST ENTRY FORM

February 14, 2021, 5:30 p.m.
Embassy Suites - Syracuse, NY

NAME: _____

DBA: _____

ADDRESS: _____

CITY: _____ STATE: _____

ZIP: _____

EMAIL: _____

PHONE: _____ CELL: _____

PLEASE CHOOSE ONE:

CHAMPIONSHIP DIVISION **YES** **NO**
GREATER THAN THREE (3) YEARS EXPERIENCE

ROOKIE DIVISION **YES** **NO**
LESS THAN THREE (3) YEARS EXPERIENCE



**EARLY REGISTRATION: BEFORE JANUARY 15, 2021:
THE ENTRY FEE IS \$50.00 FOR ROOKIE AND \$100.00 FOR CHAMPION.**

**LATE REGISTRATION AFTER JANUARY 15, 2021:
THE FEE IS \$125.00 FOR ROOKIE AND \$175.00 FOR CHAMPION.**

TWO ITEMS ARE REQUIRED FOR THE COMPETITION.

Make checks payable to:
NYSAA AUCTIONEERS ASSOCIATION
48 N. EMERSON AVE., SUITE 300
GREENWOOD, IN 46143

Forms can be emailed to
director@nysauctioneers.com
QUESTIONS? Contact Kathy Baber 855-496-9722